UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 12, 2018

Verrica Pharmaceuticals Inc.

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of Incorporation)

001-38529 (Commission File Number) 46-3137900 (IRS Employer Identification No.)

10 North High Street, Suite 200 West Chester, PA (Address of Principal Executive Offices) **19380** (Zip Code)

Registrant's telephone number, including area code: (484) 453-3300

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \boxtimes

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. 🗵

Item 7.01 Regulation FD Disclosure.

On September 12, 2018, Verrica Pharmaceuticals Inc. (the "Company") issued a press release announcing positive results from its Phase 2 clinical trial of VP-102 for the treatment of molluscum contagiosum and the completion of enrollment of its Phase 3 clinical trials of VP-102 for the treatment of molluscum contagiosum. The full text of the Company's press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

In addition, on September 12, 2018, the Company will make available an updated version of the Company's corporate presentation on the Company's website. A copy of the updated corporate presentation is furnished as Exhibit 99.2 to this Current Report on Form 8-K.

The information in this Item 7.01 of this Current Report on Form 8-K (including Exhibits 99.1 and 99.2) is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

99.1 Press release, dated September 12, 2018

99.2 <u>Company Presentation</u>

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Verrica Pharmaceuticals Inc.

Date: September 12, 2018

/s/ Chris Degnan Chris Degnan Chief Financial Officer

Chief Financial Officer



Verrica Announces Successful Phase 2 Innovate Trial and Complete Enrollment of Phase 3 Trials of VP-102 in Molluscum Contagiosum Ahead of Schedule

Innovate trial results reaffirm Phase 3 protocol design

No serious adverse events (SAEs) reported during the Innovate trial

Phase 3 pivotal trials for molluscum contagiosum fully enrolled and topline results now expected in 1Q 2019

WEST CHESTER, PA –September 12, 2018 (GLOBE NEWSWIRE) – Verrica Pharmaceuticals Inc. (Verrica) (Nasdaq: VRCA), a pharmaceutical company focused on identifying, developing and commercializing innovative pharmaceutical products for the treatment of skin diseases with significant unmet needs, today announced positive results from its Phase 2 Innovate clinical trial of VP-102 (study VP-102-103). VP-102 is a proprietary drug-device combination containing a novel topical solution of 0.7% cantharidin currently under development for the treatment of molluscum contagiosum (molluscum). Verrica also announced the early completion of enrollment for its Phase 3 pivotal trials for molluscum with topline results now expected in the first quarter of 2019.

Innovate is an open label, single-center trial with the primary objective to determine any potential systemic exposure from a single 24-hour dermal application of VP-102 when applied to molluscum lesions on pediatric subjects 2 years of age and older. The trial enrolled 33 subjects into either the exposure group (n=17) or the standard group (n=16) with 32 subjects completing the trial. Following an initial treatment of all subjects with VP-102 and a 21-day evaluation period, treatment continued once every 21 days for three additional applications allowing further evaluation of safety, efficacy and impact on quality of life.

Systemic exposure was negligible, as indicated by plasma drug levels that were below the limits of quantification in 65 of 66 samples which were taken either pre-dose or post-dose at timepoints of 2, 6 and 24 hours after treatment with VP-102. One sample was above the limit of quantification at 2 hours after VP-102 treatment, but systemic exposure was not detectable at the 6-hour and 24-hour timepoints in this subject. At the end of trial visit (Week 12), there was a median reduction in molluscum lesions of 98% compared to baseline across all subjects enrolled in the Innovate trial and 50% of subjects who completed the trial experienced complete clearance of their treatable molluscum lesions. The safety profile observed during the trial was favorable overall and no SAEs were reported.

"We were pleased to observe a favorable safety profile of VP-102 and clinically meaningful efficacy as assessed by complete clearance and substantial reduction in molluscum lesion counts over a 12-week period," stated Patrick Burnett, M.D., Ph.D., Chief Medical Officer of Verrica. "The complete clearance rate for the Innovate trial exceeds the assumptions for powering in the current VP-102 Phase 3 clinical trials and reaffirms our confidence in the ongoing Phase 3 program."

Additionally, Verrica announced the earlier than expected completion of enrollment of its Phase 3 clinical trials, CAMP-1 (study VP-102-101) and CAMP-2 (study VP-102-102), two randomized, double-blind, multicenter, placebo-controlled trials of VP-102 for the treatment of molluscum. The primary objective of the trials is to evaluate the efficacy of dermal application of VP-102 relative to placebo, when treated once every 21 days for up to four applications, by assessing the proportion of subjects achieving complete clearance of all treatable molluscum lesions at day 84 (visit 5).

"The rate in which we enrolled our Phase 3 pivotal trials speaks to the significant underserved patient population," commented Ted White, President and Chief Executive Officer of Verrica. "We remain committed to making VP-102 the standard of care for the treatment of molluscum, a disease with currently no FDA-approved treatments, and look forward to reporting our pivotal topline results in the first quarter of next year."

About Molluscum Contagiosum

Molluscum contagiosum, or molluscum, is a highly contagious, primarily pediatric, common skin disease caused by a pox virus that produces multiple raised flesh-colored papules, or skin lesions. Molluscum typically presents with 10 to 30 lesions and can present with over 100 lesions. If left untreated, molluscum lesions persist for an average of 13 months with some cases remaining unresolved for more than two years. There are currently no approved drugs for molluscum.

About VP-102

Verrica is currently advancing its lead product VP-102, a proprietary topical drug device combination therapy containing a novel topical solution of 0.7% cantharidin, for the treatment of molluscum and verruca vulgaris (common warts). Verrica is also currently evaluating and prioritizing other potential indications for VP-102 and the company's proprietary topical solutions of cantharidin.

About Verrica Pharmaceuticals Inc.

Verrica is a pharmaceutical company focused on identifying, developing and commercializing innovative pharmaceutical products for the treatment of skin diseases with significant unmet needs. The company's lead product candidate, VP-102, is currently being evaluated in two Phase 3 clinical trials for the treatment of molluscum and in a Phase 2 clinical trial for the treatment of common warts.

Cautionary Note Regarding Forward-Looking Statements

Any statements contained in this press release that do not describe historical facts may constitute forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. These statements may be identified by words such as "believe", "expect", "may", "plan", "potential", "will", and similar expressions, and are based on Verrica's current beliefs and expectations. These forward-looking statements include expectations regarding the potential clinical development of Verrica's product candidates and the availability of data from Verrica's clinical trials, including the timing of topline results from the Phase 3 pivotal trials for molluscum. These statements involve risks and uncertainties that could cause actual results to differ materially from those reflected in such statements. Risks and uncertainties that may cause actual results to differ materially include uncertainties inherent in the conduct of clinical trials, Verrica's reliance on third parties over which it may not always have full control, and other risks and uncertainties that are described in Verrica's Quarterly Report on Form 10-Q for the quarter ended June 30, 2018, filed with the U.S. Securities and Exchange Commission (SEC) on August 7, 2018, and Verrica's other Periodic Reports filed with the SEC. Any forward-looking statements speak only as of the date of this release, and verrica assumes no obligation to, and does not intend to, update any forward-looking statements, whether as a result of new information, future events or otherwise.

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September 2018

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Certain information contained in this presentation and statements made orally during this presentation relates to or is based on studies, publications, surveys and other data obtained from third-party sources and Verrica's own internal estimates and research. While Verrica believes these third-party sources to be reliable as of the date of this presentation, it has not independently verified, and makes no representation as to the adequacy, fairness, accuracy or completeness of, any information obtained from third-party sources. While Verrica believes its internal research is reliable, such research has not been verified by any independent source.

This presentation contains forward-looking statements. Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, our clinical results and other future conditions. All statements other than statements of historical facts contained in this presentation, including statements regarding future results of operations and financial position, business strategy, current and prospective product candidates, planned clinical trials and preclinical activities, product approvals, degree of market acceptance of approved products, research and development costs, current and prospective collaborations, timing and likelihood of success, plans and objectives of management for future operations, and future results of anticipated product candidates, are forward-looking statements. The words "may," "will," "should," "expect," "plan," "anticipate," "could," "intend," "target," "project," "estimate," "believe," "predict," "potential" or "continue" or the negative of these terms or other similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words.

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The forward-looking statements in this presentation represent our views as of the date of this presentation. Although we believe the expectations reflected in such forwardlooking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Accordingly, readers are cautioned not to place undue reliance on these forward-looking statements. Except as required by applicable law, we do not plan to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise. No representations or warranties (expressed or implied) are made about the accuracy of any such forward-looking statements. The forward-looking statements in this presentation involve risks and uncertainties that could cause actual results to differ materially from those reflected in such statements. Risks and uncertainties that may cause actual results to differ materially include uncertainties inherent in the conduct of clinical trials, our reliance on third parties over which we may not always have full control, and other risks and uncertainties that are described in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2018, filed with the U.S. Securities and Exchange Commission (SEC) on August 7, 2018, and our other Periodic Reports filed with the SEC. New risk factors and uncertainties may emerge from time to time, and it is not possible to predict all risk factors and uncertainties. There can be no assurance that the opportunity will meet your investment objectives, that you will receive a return of all or part of such investment. Investment results may vary significantly over any given time period. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. We recommend that investors independently evaluate specific investments and strategies.





INVESTMENT HIGHLIGHTS

★ Two of the Largest Unmet Needs in Dermatology

- Prevalence of ~6 million in molluscum contagiosum⁽¹⁾ and ~22 million in common warts in the U.S.⁽²⁾
- No FDA approved drugs to treat molluscum or warts

★ Late-Stage

• Enrollment complete in two pivotal Phase 3 trials in molluscum; topline results expected 1Q 2019

★ Favorable Tolerability

• No SAEs in Phase 2 trials for the treatment of molluscum

Physician Acceptance

• 95% of pediatric dermatologists have used API⁽³⁾

★ Innovative Product

• Drug-device combination of a proprietary formulation and a novel single-use applicator

Barriers to Competition

- New chemical entity regulatory exclusivity upon approval • IP pending on product, including on novel formulation, applicator and methods of use
- Drug-device combination makes a 'true generic' unlikely

🖈 Proven Team

- · Industry-leading, experienced management team
- Prevalence in the US of 5.1% to 11.5% in children aged 0-16 years. (Fam Pract. 2014 Apr;31(2):130-6). US Census estimates ~69.4MM children aged 0 to 16 years in 2016.
 IMS National Disease and Therapeutic Index (NDTI) Rolling 5 Years Ending June 2016. Nguyen et al, Laser Treatment of Nongenital Verrucae A Systemic Review. JAMA Dermatology. 2016; 152(9): 1025-1033
 Based on a survey of 115 dermatologists the results of which have been extrapolated to pediatric dermatologists.



MANAGEMENT TEAM WITH EXTENSIVE PRODUCT LAUNCH AND DERMATOLOGY EXPERIENCE

| Ted White President & Chief Executive Officer W NOVARTIS AQUA COMMENT | Chris Degnan Chief Financial Officer AstraZeneca | | PhD cal Officer ARTIS | Linda Palczul Chief Operating Officer AstraZeneca Osinis | Cł | Bonaccorso Aief Commercial Officer NOVARTIS Pierre Fabre |
|---|---|----------|-----------------------------|--|---|--|
| Selected Launched Products | Cosentyx' (exukinuma) | •Nexture | | Seroquel | Acticlate (Dorg-ycline Hydate USP) Biblets 75 mg 150 mg | |

OUR PRODUCT PORTFOLIO

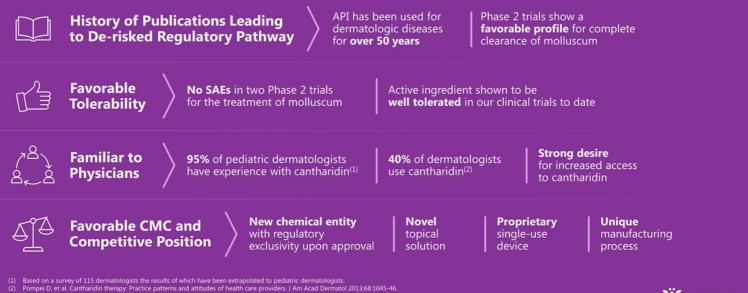
| | | PRECLINICAL | PHASE 1 | PHASE 2 | PHASE 3 | NEXT EXPECTED MILESTONE |
|--------|--|-------------------|-------------------|---------------|---------------|--------------------------------------|
| | Molluscum Contagiosum | • | | | \rightarrow | Topline Phase 3 results in 1Q 2019 |
| AL-TOE | Common Warts | • | | \rightarrow | | Topline Phase 2 results by 1H 2019 |
| | Additional Indications ⁽¹⁾⁽²⁾ | • | \longrightarrow | | | To be determined based on indication |
| | Plantar Warts ⁽³⁾ | \longrightarrow | | | | IND submission in 2019 |

We retain exclusive, royalty-free rights to our product candidates across all indications globally

Additional indications under consideration include subungual warts, flat warts, actinic keratosis, genital warts and seborrheic keratosis.
 Phase 2 ready assuming use of the same formulation.
 Phase 2 ready assuming leverage of data from VP-102.



FIRST PRODUCT CANDIDATE IS VP-102, A PROPRIETARY DRUG-DEVICE COMBINATION CONTAINING CANTHARIDIN







THE PROBLEM

Molluscum Contagiosum



MOLLUSCUM BACKGROUND

OVERVIEW

Caused by a pox virus

Primarily infects children, with the highest incidence occurring in children <14 years old

Highly contagious

If untreated, lesions persist an average of 13 months, with some cases remaining unresolved for 2+ years

Often leads to anxiety and social challenges for the patients and parents and negatively impacts quality of life

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ETIOLOGY AND CLINICAL PRESENTATION

| Transmission | Skin to skin contact Sharing of contaminated objects (e.g., clothing, towels, swimming pool toys) |
|-------------------------|---|
| Diagnosis & Symptoms | Typically 10 to 30 lesions 100+ lesions can be observed Lesions may be the only sign of infection and are often painless Can be diagnosed with skin biopsy to differentiate from other lesions |
| Complications | Skin irritation, inflammation, and re-infection Follicular or papillary conjunctivitis if lesions on eyelids Cellulitis |



CURRENT TREATMENTS FOR MOLLUSCUM ARE NOT FDA APPROVED AND HAVE MANY LIMITATIONS

Broad use limited by unproven efficacy, scarring, lack of availability, safety concerns & pain

Significantly undertreated patient population

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DESCRIPTION

| Cryotherapy | Freezing the lesions with liquid nitrogen | Pain and scarringUnsuitable for use in children |
|---------------------|--|---|
| Curettage | Using a curette or a surgical instrument with a scoop at the tip to scrape the lesions | Pain and scarringUnsuitable for use in children |
| Laser Surgery | Applying a laser to target and destroy the lesions | Pain, cost and lack of availability Unsuitable for use in children |
| Topical Products | Applying various acids (e.g. salicylic acid), creams or blistering solutions to destroy the lesions | Unproven efficacy |
| Off-Label Drugs | Retinoids, antiviral medicines, or immune modulating therapies | Limited efficacySide-effects |
| Natural Remedies | Applying natural oils (e.g. tea tree oil) with antimicrobial properties | Unproven efficacy Pain, irritation and allergic reactions |

LIMITATIONS



VP-102'S API HAS A LONG HISTORY OF CLINICAL EVIDENCE



Cantharidin: A Comprehensive Review of the Clinical Literature

Richard Torbeck MD¹, Michael Pan BA², Ellen de Moll BA³, Jacob Levitt MD²

¹The University of Toledo College of Medicine, Toledo, Ohio, ²Icahn School of Medicine at Mount Sinai, Department of Dermatology, New York, New York, ³University of Connecticut School of Medicine, Farmington, Connecticut

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Abundant clinical information indicates that, with careful use under physician direction, toxicities are seen that are not worse than and sometimes less severe than those seen with other destructive modalities in the treatment of molluscum contagiosum and warts. **Cantharidin is considered by some to be a treatment of choice for molluscum contagiosum in young children**."

FDA 2015

ßß

Cantharidin has been **used for** dermatologic diseases for over 50 years with the primary indications of removal of warts and MC." TORBECK ET AL. 2014 Safety of Cantharidin: A Retrospective Review of Cantharidin Treatment in 405 Children with Molluscum Contagiosum

> Virginia A. Moye, M.P.H.,* Shelley Catheart, M.D.,** Dean S. Morrell, M.D.**

*University of North Carolina, Chapel Hill, North Carolina, **Department of Dermatology, University of North Carolina, Chapel Hill, North Carolina

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Cantharidin is a **safe treatment** modality for MC and should be considered when symptomatic infection necessitates treatment." **MOYE ET AL. 2014**



HISTORICAL COMPOUNDED CANTHARIDIN PRESENTS A NUMBER OF LIMITATIONS

Varying concentration

- Evaporation of volatile solvents leads to concentration increases
- Patients can receive more drug than clinically necessary resulting in excessive blistering

Inconvenient and variable administration

- Application with the wooden stick part of a cotton-tipped swab can lead to patients receiving more drug than necessary
- Inability for physicians to identify where the drug has been applied

(1) Based on 70 503B facilities and 5 compounders of cantharidin per FDA database

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Inconsistent purity and lack of controlled product

 Per the FDA, highly variable in purity with impurities such as residual solvents or pesticides

5 Limited availability

· Illegal to import formulated cantharidin

3 Lack of

reimbursement

Not FDA approved

eligible for drug

reimbursement

and therefore not

- Generally not available in hospitals and academic settings, which require FDA approved product
- Only an estimated 7% of 503B compounders produce formulations containing cantharidin⁽¹⁾















VP-102 IS A PROPRIETARY DRUG-DEVICE COMBINATION OF CANTHARIDIN ADMINISTERED THROUGH OUR SINGLE-USE PRECISION APPLICATOR

GMP-controlled formulation of cantharidin with:

- API that is greater than 99% pure
- Defined pharmaceutical batch process

Long-term, room temperature stability

Visualization agent to see which lesions have been treated

Bittering agent to mitigate oral ingestion by children







Mechanism of Action and Clinical Evidence



CANTHARIDIN HAS A PROVEN DUAL MECHANISM OF ACTION



Targeted Destruction of Infected Skin Leads to Lesion Clearance

Once applied, cantharidin activates neutral serine proteases that cause degeneration of the desmosomal plaque, leading to detachment of tonofilaments from desmosomes.⁽¹⁾

This leads to intraepidermal blistering and nonspecific lysis of the skin, causing the tissues containing the virus to separate from the surrounding skin.

Since acantholysis is intraepidermal, healing occurs without scarring.



J Invest Dermatol. 1962 Jul;39:39-45.
 J Immunol Methods. 2001 Nov 1;257(1-2):213-20.2

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Elicits Inflammation & Immune Response with Potential to Boost Viral Immune Response

Leukocyte infiltration includes neutrophils, macrophages, B and T cells and eosinophils

Release of chemokines and cytokines including TNF-a, IL-8 and CXCL-5

Cantharidin is used in the laboratory as a model for studying leukocyte trafficking and cytokine production. $^{(2)}$



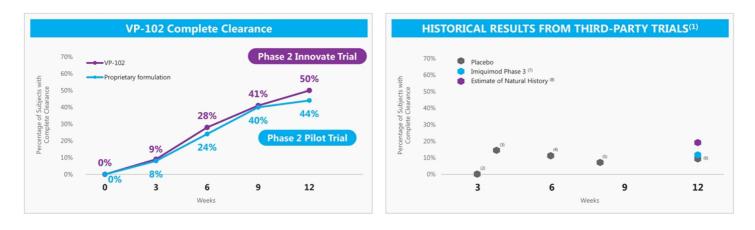


SIGNIFICANT CLINICAL PROGRESS OF VP-102 FOR THE TREATMENT OF MOLLUSCUM

| | TRIAL AND STATUS | FORMULATION / APPLICATION METHOD | TRIAL DESIGN | TRIAL OBJECTIVES |
|---------|---|--|--|--|
| PHASE 3 | Pivotal Trial CAMP-1 Enrollment Complete | VP-102 | N=266 Conducted under SPA Randomized, double blind, multi-center, placebo controlled | To evaluate the efficacy of dermal application of VP-102 relative to placebo for complete clearance at day 84 To assess the safety and tolerability of VP-102 |
| | Pivotal Trial CAMP-2 Enrollment Complete | VP-102 | N=262 Randomized, double blind, multi-center, placebo controlled | To evaluate the efficacy of dermal application of VP-102 relative to placebo for complete clearance at day 84 To assess the safety and tolerability of VP-102 |
| E 2 | Innovate Trial Complete | VP-102 | Open-label, single-center N=33 | To determine possible systemic exposure from a single 24-hour application of VP-102 To confirm safety and efficacy with applicator |
| PHASE 2 | Pilot Trial Complete | Our proprietary formulation of cantharidin used in VP-102, applied with the wooden stick part of a cotton-tipped swab | Open-label, single-center N=30 | To evaluate safety and efficacy and determine optimal treatment duration |



PHASE 2 TRIAL DATA DEMONSTRATES A FAVORABLE **PROFILE FOR VP-102 IN MOLLUSCUM CLEARANCE**

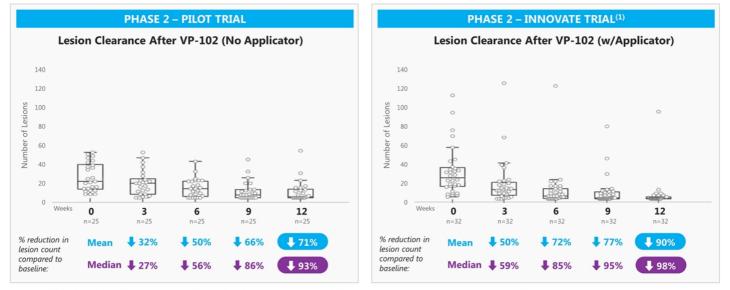


(1) (2) (3) (4) (5) (6) (7) (8)

Historical placebo data from third-party trials with cantharidin: No head-to-head trials have been run against VP-102. Burke BE, Baillie J, Olson RD. Estential oil of Australian lemon myntle (Backhousia citridora) in the treatment of molluscum contagiosum in children. Biomedicine & Pharmacolotherapy 2004; 58: 245-247. Syed TAL, Lundin S, Ahmad M. Topical 0.3% and of 5% podphyllotioni rceam for self-treatment of molluscum contagiosum in males. Dermatology 1994; 189:65-68. Gareili J, Schaier D, Hwang H, Viola X, Cohen S. Safety and efficacy of topical cantharidin for the treatment of pediatric molluscum contagiosum a prospective, randomized, double-blind, placebo-controlled trial. Unpublished. Dosal C, Stewart PW, Lin JA, Wina K, Cohen S. Safety and efficacy of topical cantharidin for the treatment of pediatric molluscum contagiosum in a double-blind, randomized pilot trial. Cutils 2004 Aug;74(2):134-8, 141-2; PAD Clinical Executive Summary for Indiguined for Pediatric Molluscum. NDA Submission Number 20723. Submission Code 588-200. Lent Date Stepeson (Code 588-200. Lent Date Stepeson) PAD Clinical Executive Summary for Indiguined for Pediatric Molluscum. NDA Submission Number 20723. Submission Code 588-200. Lent Date Stepeson (Linear Date Stepeson) PAD Clinical Executive Summary for Indiguined for Pediatric Molluscum. NDA Submission Number 20723. Submission Code 588-200. Lent Date Stepeson (Linear Date Stepeson) Natural history point estimates for the percent resolution and effect on quality of life of molluscum contagiosum in children in the UK: a prospective community cohort study. Lancet Infect Dis 2015;157(2):190-195. Natural history point estimates for the percent resolution and effect on quality of life of molluscum contagiosum in children in the UK: a prospective community cohort study. Lancet Infect Dis 2015;157(2):190-195. This portion of the curve shows the highest rate of resolution and demonstrates 50% of patients resolved the infection over 9 months. This supports point estimates of 17% at



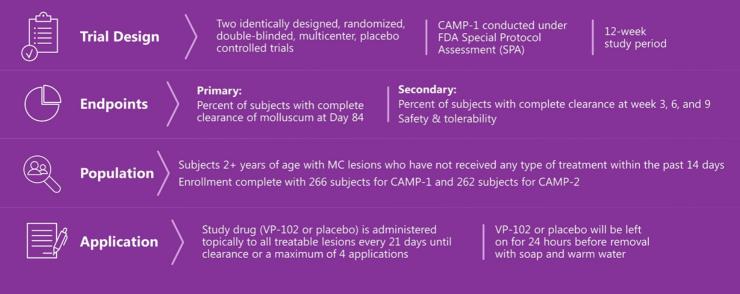
PHASE 2 TRIAL DATA DEMONSTRATES A FAVORABLE PROFILE FOR VP-102 IN MOLLUSCUM CLEARANCE



 Trial enrolled 33 subjects into either the exposure group (N=17) or the standard group (N=16) with 32 subjects completing the trial. Exposure group subjects were required to have 21 or more lesions at the baseline visit and standard group subjects had 1 to 20 lesions.



WE HAVE COMPLETED ENROLLMENT IN TWO PIVOTAL PHASE 3 TRIALS (CAMP-1 & CAMP-2) IN MOLLUSCUM







Our Opportunity in Common Warts

VERRUCA VULGARIS (COMMON WARTS)

OVERVIEW

Caused by Human Papilloma virus (HPV)

Infects patients of all ages

Persistent infection, highly refractory

Typically 2-5 lesions

No FDA approved drug for the treatment of common warts

ETIOLOGY AND CLINICAL PRESENTATION

| Transmission | Skin to skin contactSharing of infected articles of clothing |
|-------------------------|--|
| Diagnosis & Symptoms | Dome shaped flesh-colored lesions commonly on the hands, fingers, knees or elbows Lesions may occur in groups or in a linear pattern Lesions can cause considerable pain and discomfort, may spread with skin trauma, and can be itchy |
| Complications | Scarring may occur Dyspigmentation of affected areas Bacterial superinfection of lesions Irritation, pain, and redness of surrounding skin |

Irritation, pain, and redness of surrounding skin



WE HAVE INITIATED A PHASE 2 TRIAL (COVE-1) IN WARTS

| Trial | Design > Open label, single center Sa | fety & tolerability amendment wit | to be added via th ~40 additional 21-day dosing regimen |
|-------|---|--|--|
| Endp | oints Primary Percent of subjects with complete clear all treatable warts (baseline and new) a | Secondary rance of Percent of subjects achieved of all treatable warts at the second se | eving complete clearance Visits 2, 3, and 4 |
| Ropu | Hation Approximately 20 subjects 2+ years of age have not received any type of treatment wi | with common warts who ithin the past 14 days | |
| Appli | ication Study drug (VP-102) is administered topically to each treatable wart to a maximum of 4 applications or until complete clearance | Frequency of administration is at least 14 days between treatments during a 63 day treatment period | VP-102 will be left on for 24 hours before removal with soap and warm water |

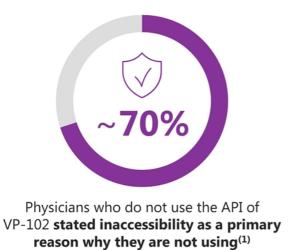
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Commercial Opportunity



DERMATOLOGISTS ARE FAMILIAR WITH VP-102'S API & WOULD USE IF AVAILABLE



\$ 87%

Physicians reported they would use VP-102 if the cost of the drug was covered⁽²⁾

Pompei DT et al. Cantharidin Therapy: Practice patterns and attitudes of health care providers. Journal of the American Academy of Dermatology. 2013; 68(6). Survey of 400 healthcare providers, 87.7% of responders were US based dermatologists.
 Company survey of 40 physicians.



INITIAL PAYER RESEARCH SUGGESTS FAVORABLE REIMBURSEMENT LANDSCAPE FOR VP-102

| | COHORT SIZE | AVERAGE LIVES COVERED |
|-----------------------|-------------|-----------------------|
| Medical Directors | 7 | 9.8M |
| Pharmacy Directors | 6 | 4.2M |
| IDN Stakeholders | 2 | 6.5M |

Source: Third party study commissioned by the Company.

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The 15 Payer Organizations and Plans Represented in the Interviews **Cover a Total of 105 Million Commercial & Medicaid Lives**



INITIAL PAYER RESEARCH SUGGESTS FAVORABLE REIMBURSEMENT LANDSCAPE FOR VP-102

Key Takeaways

Payers interviewed **recognize a significant unmet need** for molluscum contagiosum and lack of an effective treatment

Some of the **key concerns** mentioned about the undertreatment of the condition include the **risk of infection**, **scarring**, **or spread of the disease**

Payers **perceived VP-102 to be highly favorable** based on the majority of patients experiencing clearance within 12 weeks

Given the unmet need and favorable clinical outcomes, **payers anticipate the majority of patients would have access to VP-102** with minimal to no restrictions

Source: Third party study commissioned by the Company.





INTEGRATED COMMERCIAL APPROACH WITH MULTIPLE STRATEGIC LEVERS

Commercial Strategy



KOL Engagement

Strong established relationships and support



Buy and Bill or Specialty Pharmacy

Distribution with supportive HUB services



Specialized Sales Team

Targeting office based dermatologists and select pediatricians



Small Institutional Team

Specialists to promote to pediatric dermatologists in academic settings



Disease Awareness

Increase treatment seekers through costefficient consumer advertising

ERRICA



PRE-COMMERCIALIZATION ACTIVITIES ONGOING

ENGAGEMENT AT KEY CONFERENCES



Society for Pediatric Dermatology, July

 Advisory Board and Poster Presentation



Summer American Academy of Dermatology, August

FALL CLINICAL DERMATOLOGY CONFERENCE®



Fall Clinical Dermatology, October

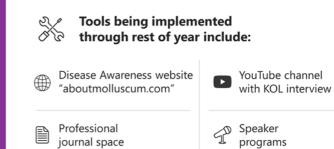
• Poster Presentation

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American Academy of Pediatrics, November

LAUNCH OF DISEASE AWARENESS CAMPAIGN

 Digital and social research
 completed to understand content, traffic patterns, and influences





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VERRICA HAS SEVERAL POTENTIAL WAYS TO MAINTAIN EXCLUSIVITY

| | Regulatory Exclusivity | \rangle | 5.5 years of exclusivity for cantharidin as API possible upon approval inclusive of potential for 6 months for pediatric indication) | |
|-----|---------------------------|-----------|--|--|
| | Compounding Pharmacies | \rangle | If VP-102 is approved, traditional compounding pharmacies will NOT be able to continue compounding cantharidin regularly or in inordinate amounts, except under patient specific circumstances as prescribed by a physician. The FDA has the authority to regulate compounders. Improper compounding can result in monetary fines plus felony convictions in case of repeat offenses and intent to fraud/mislead. | |
| (Ö) | Manufacturing | \rangle | VP-102 has the potential to address stability issues with standard packaging and container/ closure systems Liquid products Liquid product Pro | |
| \$ | True Generic Unlikely | \rangle | Unlikely to receive approval under an ANDA due to uniqueness from patent pending protection and significant differences likely between VP-102 and potential competitorsCannot do traditional PK/bioequivalence study (no blood level profile for VP-102)May require new clinical studies with new formulation and new delivery approach that shows equivalence without violating any of Verrica's IP | |



OVERVIEW OF INTELLECTUAL PROPERTY PORTFOLIO

| KEY CLAIMS AND PATENT APPLICATIONS | VALUE TO VERRICA |
|--|---|
| Our specific formulation (VP-102), key safety additions and novel cantharidin formulations (PCT/US2014/052184) | May prevent generics from copying our ether-free formulation or from making similar formulations |
| Single use applicator containing cantharidin formulations (PCT/US2014/052184) | May prevent generics from utilizing a single-use applicator for cantharidin that contains both a glass ampule to maintain product stability and a filter placed prior to dispensing tip, which helps increase administration accuracy and prevents direct contact with skin |
| Specific design of our commercial applicator (PCT/US2018/036353) | May prevent generics from utilizing a similar applicator |
| Methods of use for cantharidin in the treatment of molluscum (PCT/US2018/037808 and PCT/US2018/036353) | May prevent generics from a similar treatment regimen and label |
| S Methods for purifying cantharidin and analyzing cantharidin or cantharidin solutions (PCT/US2016/14139) | May force generics to find alternative methodologies to produce GMP cantharidin or determine if their API or drug product is GMP compliant |
| (PCT/US2015/066487 and 62/568,004) | Synthetic version would reduce risks of outside contaminants and environmental factors affecting the naturally-sourced API. May prevent generics competing with a synthetic version of cantharidin |
| Any patents issued from our appl | ications are projected to expire between 2034 and 2039, |

excluding any patent term adjustment and patent term extensions



SIGNIFICANT EXPECTED MILESTONES

| | DATE | EVENT |
|--------------|----------------|--|
| \checkmark | September 2017 | End of Phase 2 Meeting with FDA |
| \checkmark | 1Q 2018 | Received go ahead from FDA to initiate two Phase 3 trials, including SPA on pivotal trial |
| \checkmark | 1Q 2018 | Initiated Phase 3 trials for molluscum and Phase 2 trial for warts |
| \checkmark | 1Q 2018 | Executed purchase order for API that is expected to last through commercial launch |
| \checkmark | 1Q 2018 | Hired COO, CFO, CCO and CMO with significant commercial experience and track record of success |
| \checkmark | 2Q 2018 | Added dermatology veteran Mark Prygocki and KOL Dr. Gary Goldenberg to the Board of Directors |
| \checkmark | 3Q 2018 | Entered into a supply agreement for naturally-sourced cantharidin |
| \checkmark | 3Q 2018 | Completed enrollment in two pivotal Phase 3 trials in molluscum |
| \bigcirc | 1Q 2019 | Topline results from two pivotal Phase 3 trials in molluscum |
| \bigcirc | 1H 2019 | Topline results from Phase 2 trial in common warts |
| \bigcirc | 2019 | VP-102 NDA submission in molluscum |
| \bigcirc | 2019 | VP-103 IND submission in plantar warts |
| \bigcirc | 2019 | Initiate pivotal trials in common warts |



INVESTMENT HIGHLIGHTS

★ Two of the Largest Unmet Needs in Dermatology

- Prevalence of ~6 million in molluscum contagiosum⁽¹⁾ and ~22 million in common warts in the U.S.⁽²⁾
- No FDA approved drugs to treat molluscum or warts

★ Late-Stage

• Enrollment complete in two pivotal Phase 3 trials in molluscum; topline results expected 1Q 2019

★ Favorable Tolerability

• No SAEs in Phase 2 trials for the treatment of molluscum

Physician Acceptance

• 95% of pediatric dermatologists have used API⁽³⁾

★ Innovative Product

• Drug-device combination of a proprietary formulation and a novel single-use applicator

Barriers to Competition

- New chemical entity regulatory exclusivity upon approval • IP pending on product, including on novel formulation, applicator and methods of use
- Drug-device combination makes a 'true generic' unlikely

🖈 Proven Team

- · Industry-leading, experienced management team
- Prevalence in the US of 5.1% to 11.5% in children aged 0-16 years. (Fam Pract. 2014 Apr;31(2):130-6). US Census estimates ~69.4MM children aged 0 to 16 years in 2016.
 IMS National Disease and Therapeutic Index (NDTI) Rolling 5 Years Ending June 2016. Nguyen et al, Laser Treatment of Nongenital Verrucae A Systemic Review. JAMA Dermatology. 2016; 152(9): 1025-1033
 Based on a survey of 115 dermatologists the results of which have been extrapolated to pediatric dermatologists.







Appendix

PHASE 3 STATISTICAL POWERING ASSUMPTIONS SUPPORT POSITIVE RESULTS ACROSS A RANGE OF POTENTIAL SCENARIOS

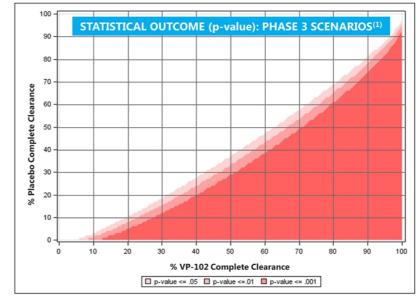
Phase 3 power assumptions:

- Sample size=250 subjects
- Randomization 3:2 (n=150 VP-102, n=100 placebo)
- 44% VP-102 complete clearance rate
- 20% Placebo complete clearance rate
- 10% drop out rate

Assumptions result in >95% power to detect treatment differences in clearance rates with a significance level of 0.05

P-values in graph represent Chi-Square test across different potential Phase 3 outcome scenarios

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(1) P-values are from Pearson Chi-Squared test and are valid under the assumed conditions of n=250 subjects (3:2 randomization VP102:placebo)



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(1)(')We intend to engage Dr. Lebwohl as principal investigator for future clinical trial(s) in our common warts program. Copyright © 2018 Verrica Pharmaceuticals. All rights reserved.

